

Job Summary: We're interested in hiring someone to do outreach and develop relationships with policymakers in the service of domestic policy reform. This person will work alongside Clay Spence and Judge Glock as a member of the [Cicero Institute](#).

The hire will have the opportunity to work closely with Joe Lonsdale and investors at 8VC, which is a top Silicon Valley venture capital fund. The hire will be surrounded by the country's leading entrepreneurs and investors, who have a unique perspective on how industries work, how value is created, and where special interests dominate the public good.

It is an exciting but extremely disciplined environment. Our group approaches policy problems with entrepreneurial energy and has access to a top network of leaders in the public and private sectors. We have a distinctive ability to accomplish policy reforms in a way that many policy organizations do not.

This job is a unique opportunity for a smart and hardworking person who passionately shares our values and wants to improve government and rewrite policy so that American entrepreneurs can improve broken industries and bring prosperity to all.

The candidate should be creative, intellectually versatile, and possess extremely strong writing skills. They should exhibit good judgment, loyalty, and discretion.

Essential Duties and Responsibilities:

- Identify and develop relationships with the appropriate members of legislative and administrative bodies to champion specific bills or regulatory reforms in our focus areas
- Identify and develop relationships with interest groups, political non-profits, think-tanks, and other organizations that will support or oppose our efforts
- Report field research in a coherent, systematic, and timely manner
- Build our organization's brand through word-of-mouth

Qualifications:

- Prior experience as a lobbyist or as a staffer on multiple legislative staffs. The candidate may have an expertise in federal policy or state-level policy across multiple states
- Able to grasp the holistic view of our organization and independently assesses how they can most effectively advance our policy goals
- Ability to prioritize and manage multiple projects simultaneously, comfortable asking for guidance immediately
- Willing to reply very quickly to emails and work flexible/irregular hours including weekends
- Excellent time management and organizational ability; can maintain outreach lists and re-connect with friends of our organization on a regular basis
- A focused listener, able to rapidly take notes and retain information
- Interpersonal skills, conversational ability, and charisma
- Ideally able to work with other individuals and organizations across the ideological spectrum

Job Type: Full-time

Location: San Francisco, California

About Joe Lonsdale: Joe Lonsdale is a partner at 8VC, a San Francisco-based venture capital fund. He was an early institutional investor in many notable companies including [Wish](#), [Oculus](#), [Illumio](#), [Virgin Hyperloop One](#), [RelateIQ](#), [ZenReach](#), [Color Genomics](#), and [Synthego](#) and in 2016 and 2017 was the youngest member of the Forbes 100 Midas List.

Joe is a co-founder of [Palantir](#), a multi-billion dollar global software company best known for its work in defense and finance. He was a founding partner at [Formation 8](#), the precursor fund to 8VC, which manages over 1.5 billion USD and is one of the top performing private funds. Before that, he founded [Addepar](#), a leading wealth management technology platform, and [OpenGov](#). He is also a founder of [Affinity](#) and [Anduin](#). Previously, Joe was an early executive at Clarium Capital, which he helped grow into a large global macro hedge fund. He also worked at PayPal while he was at Stanford.

Joe and his wife Tayler are active in a variety of philanthropic and mission-driven pursuits involving public policy and liberty, classical arts, and healthcare innovation. In addition to supporting various nonprofit organizations, Joe and Tayler are focused on harnessing the power of markets to create more opportunity for all parts of society.

Joe received a B.S. in Computer Science from Stanford in 2003. He often lectures and writes on entrepreneurship, technology, and public policy.